

Date: 20 November 2024		التاريخ : 20 نوفمبر 2024		
M/s Boursa Kuwait		السادة الأفاضل /  شركة بورصة الكويت المحترمين تحية طيبة وبعد ،،،		
Subject: Agility's Q3/2024 Analyst call		الموضوع: افصاح مكمل بخصوص مؤتمر المحللين للربع الثالث من عام 2024		
Reference to the above-mentioned subject; Agility Public Warehousing Company would like to disclose a material information as per the below template:		بالاشارة الى الموضوع اعلاه،  تود شركة أجيليتي للمخازن العمومية  أن تفصح عن معلومة جوهرية حسب النموذج أدناه:		
Date	20 November 2024	20 نوفمبر 2024	التاريخ	
Name of Listed Company	Agility Public Warehousing Company K.S.C.P ( <b>"Agility")</b>	شركة أجيليتي للمخازن العمومية ش.م.ك.ع ("أ <b>جيليني</b> ")	اسم الشركة المدرجة	
Material Information	Please be informed that Agility Public Warehousing Company KSCP, held its analyst call today Wednesday November 20, 2024, at 2.00 pm Kuwait time and discussed the financial performance during the third quarter of 2024. No material information was discussed during the call. The company will disclose the full transcript when it is ready.	تفيد شركه اجيليتي، أنها عقدت مؤتمر المحللين لمناقشةالبيانات المالبه للربع الثالث من عام 2024, يوم الأربعاء الموافق 20 نوفمبر 2024 في تمام الساعه الثانيه بعد الظهر. ولم يتم تداول اي معلومه جوهريه خلال المؤتمر. وستقوم الشركه بالإفصاح عن محضر المحللين فور جهوزه.	المعلومة الجوهرية:	
Impact of the material information on the financial position of the company	No Impact	لا يوجد	أثر المعلومة الجوهرية على المركز المالي للشركة:	
Best Regards,		يق <i>الاحترام و التقدير بين</i> مستلمرين	وتفضلوا بقبول فا' ادارة علاقات ال	

P.O. Box 25418, Safat 13115 Kuwait Tel. +965 1809 222, Fax +965 2467 9617 Agility Public Warehousing Company K.S.C.P Commercial Registration No.: 28925 Paid Capital: KD 267,612,858.600

مرفق نسخة الى هيئة أسواق المال

www.agility.com

شركة اجيليتي للمخازن العمومية ش.م.ك. الحك وي

Kuwait Agility Public Warehousing Company #3.0

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# Agility Earnings Call Presentation

Third Quarter 2024



November 2024

#### **Forward-Looking Statements Disclaimer**



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### Agenda

### 1 Q3 2024 Business Update

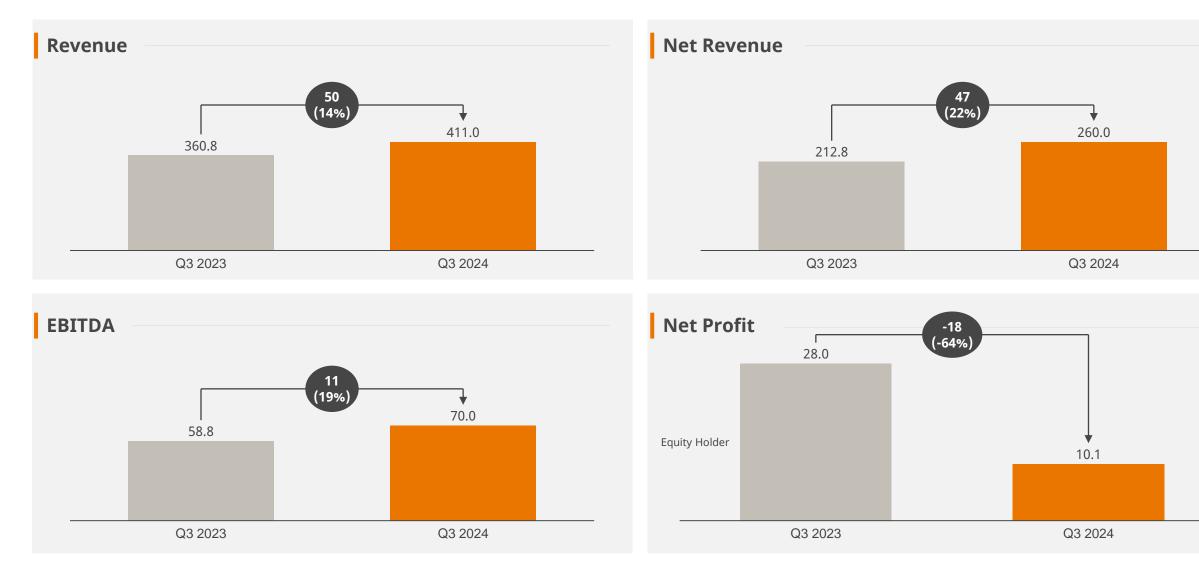


### **Group Financial Performance** Financial Highlights Q3 2024



#### Agility Income Statement – Q3 2024 (KD MIn)

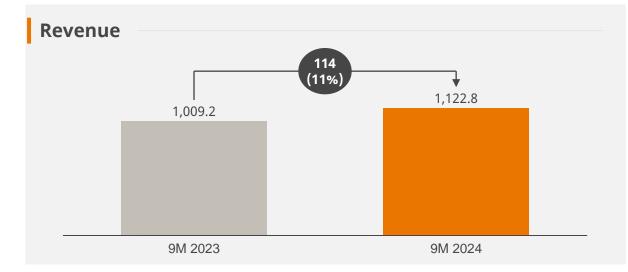
Agility continues to deliver good results across its business group

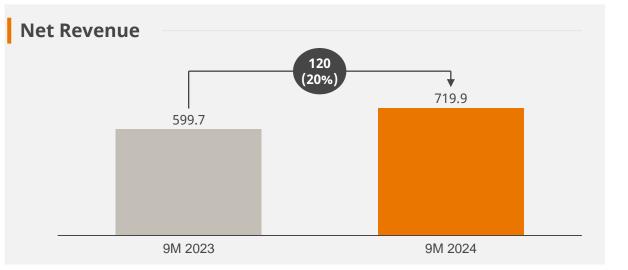


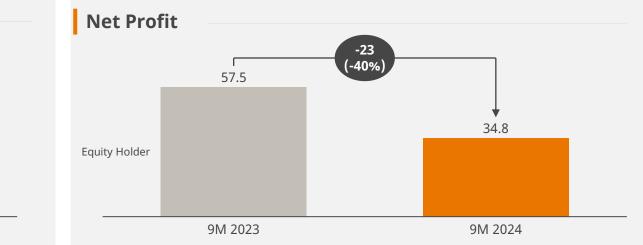


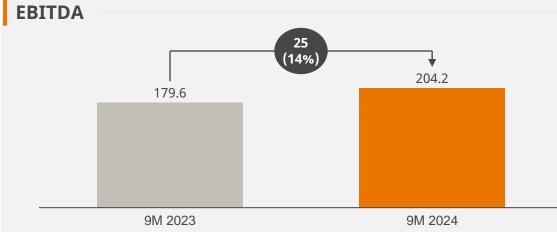
#### Agility Income Statement – 9M 2024 (KD MIn)











#### Balance Sheet (KD Mln)

Strong Asset and Equity base to support our future growth plan

Balance sheet	Sep 2024	Sep 2023	Variance	%
Current assets	723.9	554.6	169.3	30.5%
Non-Current assets	3,332.2	3,093.8	238.3	7.7%
Total assets	4,056.1	3,648.4	407.7	11.2%
Current liabilities	689.7	567.6	122.1	21.5%
Non-current liabilities	1,380.0	1,190.4	189.6	15.9%
Total liabilities	2,069.7	1,758.0	311.7	17.7%
Minority Interest	1,009.5	113.4	896.1	790.6%
Equity attributable to equity holders of the Parent Company	977.0	1,777.0	(800.1)	-45.0%



Assets	<b>Equity&amp;Liabilities</b>		
18% Current Assets	17% Current Liabilities		
31% Financial Assets at fair value through OCI	34% Noncurrent liabilities		
51% Non- Current Assets Excluding FA-OCI	49% Total Equity		

#### Cash Flow Statement (KD Mln)

Agility has a healthy cash flow generation and will continue to reinvest in its businesses

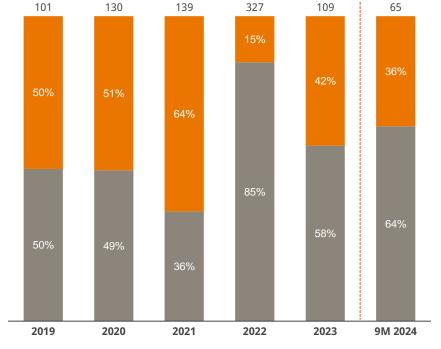
Cash Flow Statement	9M 2024	9M 2023	Variance	%
Cash from Operating activities before changes in working capital	186.1	169.3	16.8	9.9%
Changes in working capital	-24.5	-7.8	-16.6	212.3%
Other Items	-13.5	-17.8	4.3	-24.0%
Net Cash flow from operating activities	148.1	143.7	4.4	3.1%
Net Capex	-41.3	-39.1	-2.2	5.6%
Net Investments	-23.3	-25.3	2.0	-7.8%
Net movement in deposits	9.0	1.5	7.5	484.8%
Capex + Investments	-55.6	-62.9	7.3	-11.5%
Free Cash Flow	92.5	80.8	11.7	14.4%

CAPEX as % of Revenue

3.7%

3.9%





Investments

Controlled



## **Q&A** Session

